

PRÁCTICAS DEPARTAMENTO INGENIERÍA DE VENTAS EN HUAWEI

10 plazas de prácticas del Programa OPTIMUS en HUAWEI TECHNOLOGIES ESPAÑA S.L. para incorporarse en **noviembre 2016**

- remuneración de **1,200,00 €** brutos mensuales
- Horario: 8h. diarias en
- Centro de trabajo en España: Federico Mompou, 5- Edificio 1- planta 5 (Las Tablas), 28050 - Madrid (Madrid)

¿QUÉ PERFIL BUSCA EMPRESA?

- Estudiante universitario de grado a falta de TFG/PFC o Titulado universitario de grado o Titulado universitario pre-Bolonia : Grado en Tecnologías de Telecomunicación, Grado en Ingeniería en Sistemas de Telecomunicación, Grado en Ingeniería en Informática, Máster en Ingeniería de Telecomunicación, Máster en Marketing
- **Competencias en Idiomas:** nivel B2 de Inglés.
- **Competencias:** Habilidad para trabajar en un contexto Internacional, Orientación al logro, Preocupación por la calidad, Trabajo en equipo, Toma de decisiones/resolución de problemas, Adaptación al cambio, Conocimiento de una lengua extranjera.

• ¿QUÉ FUNCIONES Y TAREAS SE DESARROLLARÁN

The Breakthrough ICT Sales program is our 2 years talent development program for fresh graduates. We are looking for high potential and talented future professionals to join our sales department within Enterprise Business Group.

This Program recognizes young talent who demonstrate a differential attitude and exceptional effort in each of the projects in which they have participated both academic and personal life and who wants to develop a professional career within technology sales area.

You have to shown us that you can be one of the selected interns to accompany us on to the next level.

You are about to enter a world of disruption and change. The new world of communications.

What do we offer:

. An opportunity to start your professional career in the sales world within one of the leading multinational ICT company with many challenges and opportunities to improve yourself including a 2 years' development plan.

. Individual training and development plan on different Huawei ICT technologies and products, sales and presales techniques including impact presentations, communication and influence, persuasive negotiations, etc and a "Optimus FUE"

. First year full time internship contract (9:30-18h30) and a second year with a permanent contract after passing an internal validation process.

. Functional Areas: Account Manager, Channel Manager and Pre-sales

. Attractive salary and social benefits package.

Job Description:

Direct contact with Enterprise Sales, channel and Pre Sales department assisting in their daily tasks, as well as Account management support.

Requirements:



- Telecommunications / IT engineering or Sales&Marketing degree as well as students in the last course.
- Passionate for technology.
- Able to work in a Team, to learn fast and under pressure in a very dynamic and international environment
- Good communication skills
- Language: English (B2 level) and Spanish high level.

Requisitos Programas titulados:

- < 30 años
- < 4 años desde la finalización de la carrera
- **No experiencia laboral** previa en el sector

Si te interesa esta oferta:

- Insíbete en <http://bit.ly/2cWFbFf>
- Envía tu CV y **vida laboral** a Alvaro (aolmedo@fue.es) – **HUAWEI**